

# I. AM. THOMAS. COLE.

## CONTACT

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## EDUCATION

### CHRISTOPHER NEWPORT UNIVERSITY

Newport News, VA

Bachelor of Science in Business Administration

Concentration in Marketing

Minor in Leadership Studies

(2008-2012)

### TED BARDY ACTING STUDIO

New York, NY

Sanford Meisner Technique (2019)

### T. SCHREIBER STUDIOS

New York, NY

Sanford Meisner Technique (2017)

JOINED SAG-AFTRA (2018)

## TELEVISION

### "Search Party"

Stand-in (seasons 3-5) – HBO MAX

### "The Fever"

Co-Star – Volume Studios

## FILM

### "SURPRIZEEE"

Supporting – Independent Short Film

### "Conquering The Tiger"

Supporting – Independent Short Film

### "Don't Kill My Babies"

Supporting – Yet 2 Evolve Productions

### "The Doll"

Supporting – Independent Short Film

### "Lotus Eater"

Supporting – Independent Short Film

### "Happy Birthday Tommy"

Supporting – NYU Short Film

## DISCOGRAPHY

"Late to Bloom" (2022)

"Fairy Tales" (2021)

"Cringe" (2021)

"Ticking Time Bomb" (2021)

"Execute The Vision" (2021)

"Equality" (2020)

"Stay Crazy" (2020)

## CAREER OBJECTIVE

Results-oriented marketing graduate with a creative spirit. Started in the business/finance world right out of college and then explored modeling, acting, and writing music in New York City as an independent artist and influencer. As a husband and father to twins, I am able to easily multi-task, delegate, and accomplish tasks on-time while striving to exceed expectations.

## PROFESSIONAL EXPERIENCE

### SOCIAL MEDIA INFLUENCER

*Goli Nutrition (2019 – Present)*

- Carefully crafts and executes social media posts to promote new products launches.
- Most famous for the world's first apple cider vinegar gummy, influencers are responsible for creating promotional materials and collecting commission on sales.

### REAL ESTATE SALESPERSON

*Citi Habitats (2015 – 2017)*

- Worked to build brand as an entrepreneur, networked and developed relationships with prospects for future business.
- Canvassed various neighborhoods, previewed available apartments, and created advertisements through different mediums.
- Generated business through email blasts to direct sphere of influence, posted to social media, and made outbound calls

### SENIOR FINANCIAL CONSULTANT

*Strategic Consulting Services (2014 – 2015)*

- Empathized with and presented a debt consolidation solution for clients in tough times with too much credit card debt.
- Enrolled \$1.6 Million of debt into credit card modification program.
- Returned calls to warm leads (100-200 calls per day).
- Analyzed financial conditions and developed proposals.
- Maintained personal spreadsheets to track monthly progress and performance statistics.
- Trained newly hired sales consultants on product knowledge and sales techniques.

### UNIVERSAL BRANCH ASSOCIATE

*Capital One Bank (2013 – 2014)*

- Adhered to operational controls, including legal, corporate, and regulatory procedures to ensure the safety and security of customer and bank assets.
- Delivered outstanding customer experience by executing transactions quickly and flawlessly while analyzing accounts and referring clients to the bankers.
- Performed outbound calling to current and potential leads to enhance the book of business. Completed and tracked a list of engaged accounts to meet monthly Key Performance Indicator (KPI) goals.
- Completed Relationship Banker training.

## ADDITIONAL SKILLS

Analytical thinking and planning,  
Strong communication,  
Accuracy and attention to details,  
Organization and prioritization,  
Problem solving,  
Team leadership,

\*Proficient in Microsoft Office on PC and MAC operating systems